

Development and Fundraising Lead

South Powys Youth Music (SPYM) exists for the joy of creating music together. We provide group music tuition that enables children and young people to express themselves; helping to develop their confidence, and social and emotional life skills.



Music tuition with a purpose: a pyramid of opportunities providing inspiration and motivation through learning and performing together.

Uplifting & Upbeat: our focus is on the fun, and the emotional fulfillment and physicality of music-making.

Supportive & Spontaneous: providing a safe, kind, energetic, loud and happy space where everyone can learn, grow and belong.

Inclusive and accessible: opportunities for every child from every family background; regardless of ability to play or ability to pay.

Community-centred connections: we are based in Brecon but, as a voice for music in rural Wales, we nurture wider links with schools and community groups, bringing people together, forging friendships, and breaking down barriers to provide access to music of every kind.

Role details

Location: Flexible. Occasional attendance at SPYM sessions (Wednesday evenings 4:30pm-6:15pm during term time) will be required

Salary: Freelance. £40 per hour inclusive.

Hours: Approx. 7 hours per week/45 weeks of the year

Contract: 2 years subject to successfully completing the first year

The Role

SPYM is a small charity therefore we are seeking an individual who is confident and competent to lead all aspects of our fundraising.

We are seeking an experienced and motivated Development and Fundraising Lead to secure the resources needed to sustain and grow our work. This is a strategic and hands-on role, responsible for developing and delivering the charity's fundraising strategy, building relationships with funders and supporters, and identifying new income opportunities.

Working closely with the SPYM team and trustees, the Development and Fundraising Lead will play a key role in helping the charity achieve its vision and increase its impact across South Powys. This role would suit someone who enjoys working independently, building meaningful relationships, and translating inspiring work with young people into compelling funding proposals and supporter communications.

Key Responsibilities

Fundraising Strategy and Planning

- Develop and implement a fundraising and income-generation strategy aligned with the charity's strategic objectives.
- Identify opportunities to diversify income streams and reduce reliance on any single source of funding.
- Work with the leadership team and trustees to support long-term financial sustainability.

Trusts and Foundations

- Research and identify suitable grant-making trusts, foundations, and public funding opportunities.
- Prepare and submit high-quality funding applications, proposals, and expressions of interest.
- Manage a pipeline of prospective funders and funding deadlines.
- Develop strong relationships with existing and potential funders.
- Prepare monitoring reports and impact updates for grant providers.

Individual Giving and Supporter Development

- Develop strategies to attract, retain, and steward individual donors.

- Build relationships with supporters, patrons, alumni and community champions.
- Create donor communications and supporter engagement activities.
- Explore opportunities for regular giving, legacy giving, and major donor development.

Corporate and Community Partnerships

- Identify and develop partnerships with local businesses and corporate supporters.
- Secure sponsorship for events, projects, and programmes.
- Build relationships with community groups, service organisations, and local networks.
- Represent the charity at community and networking events.

Fundraising Events and Campaigns

- Support the planning and delivery of fundraising campaigns and events in conjunction with the Communications and Promotions Lead.
- Work with colleagues to maximise income opportunities linked to concerts, performances, and community activities.
- Develop fundraising materials and campaign messaging.

Impact and Reporting

- Work with programme staff to gather evidence, data, case studies, and participant stories.
- Demonstrate the impact of the charity's work through reports and funding applications.
- Maintain accurate records of fundraising activity using appropriate systems and databases.
- Produce regular reports for senior leadership and trustees on fundraising performance and opportunities.

Person Specification

Essential

- Demonstrable experience in fundraising, development, income generation, or a related field.
- Successful track record of securing grant funding from trusts, foundations, statutory bodies, or other funding sources.
- Excellent written communication skills, including experience writing persuasive funding applications and reports.
- Strong relationship-building and networking skills.
- Ability to manage multiple deadlines and projects simultaneously.
- Strong organisational and administrative skills.
- Ability to work independently and proactively within a small team.
- Commitment to improving opportunities for children and young people.
- Willingness to travel across Mid Wales and occasionally work evenings or weekends.

Desirable

- Experience working in the arts, music, youth, education, or charity sectors.
- Knowledge of funding opportunities within Wales and the UK charitable sector.
- Experience of developing individual giving programmes or donor stewardship.
- Experience of corporate fundraising or sponsorship.
- Understanding of rural communities and the challenges faced by young people in rural areas.
- Experience working with children and young people.
- Understanding of Welsh language and culture including the Welsh Language Act.
- Welsh language skills.
- Experience of using CRM or fundraising databases.

What We Offer

- The opportunity to make a lasting difference to the lives of young people through music.
- Flexible and supportive working arrangements.
- A collaborative and values-driven team environment.
- The chance to help shape the future of a growing and impactful rural charity.

Safeguarding

The charity is committed to safeguarding and promoting the welfare of children and young people. All staff are expected to share this commitment and work in accordance with safeguarding policies and procedures. Appropriate DBS checks will be required for the successful candidate.

How to Apply

Please submit:

- A CV
- A covering letter outlining your experience and suitability for the role

Closing Date: Monday 21st September 2026

Applications should be sent to: southpowysyouthmusic@gmail.com

We welcome applications from people of all backgrounds and particularly encourage applications from individuals who reflect the communities we serve across Mid Wales.